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The Final Step Closing on Your Home

The final step in the home-selling process is closing the deal at the title company listed in the contract you signed. You should have received a copy of the contract directly from the title company with the name of the closing officer, and his or her address and telephone number.

The title company will be sending you emails with lots of information. Unless I tell you otherwise, you do not need to do anything with this information except keep it in your files.

Now is the time to:

- ✓ Pack to move
- ✓ Complete any repairs requested and agreed upon and keep your receipts
- ✓ Decide on a closing time (morning or afternoon) for the closing date in the contract
- ✓ Close out utilities, homeowners' association dues, etc.
- ✓ Leave all warranties, keys, garage door remotes, etc. in kitchen drawer
- ✓ Make sure the house is thoroughly cleaned and the lawn mowed

After I have received all the pre-closing documents and discussed them with you, I'll contact the title company for a closing date and time and make plans to meet you for the closing. Please choose a closing time (morning or afternoon) for the closing date on your contract and let me know your preference.

After you have signed all the closing documents you will receive a wire into the account of your choice. Please bring a voided check for this account.

Thank you so much for your business. I hope you have been happy with the services I have provided and that you'll refer me to people you know who are considering buying or selling a home.

It has been a pleasure working with you - and, of course, the next time you are buying or selling a home in the area, I hope to work with you again!